

GLHRN CoC Grant Application

(One project per application)

FUNDING 2018 HUD NOFA
CoC Program interim rule at 24 CFR 578

GRANT PERIOD 2019-20

Application due to matt.stevenson@lansingmi.gov by 12 noon Friday, August 17, 2018

Application organization must have tax-exempt status under 501(c)(3) of the IRS

Date of Application: August 16, 2018

PART I: Program Information

Renewal Reallocation Project Non-DV Bonus Project DV Bonus Project
Consolidation Transition Expansion

Organization: Lansing Housing Commission

Contact Person: Martell Armstrong Title: Executive Director

Telephone: 517-372-7996 Email: martella@lanshc.org

Project Grant Name: Permanent Supportive Housing II Minimum # Units (see table): 70

Renewal only: Previous Year Award Amount: \$ 697,920 Amount Requesting: \$ 696,359

Circle the Program Component for Which You Are Requesting Funds:

Permanent Supportive Housing * Transitional Housing * Rapid Rehousing * Joint TH-RRH
* DV-RRH * DV-Joint TH-RRH * DV-Coordinated Entry * HMIS * Coordinated Entry

A. Are other funds leveraged with the requested funds?

Yes: ___ No: X If yes, please identify the amounts and sources for all leveraged funds.

Amount \$ _____ Source: _____

Amount \$ _____ Source: _____

B. This grant requires a 25% cash or in-kind match. Please describe in detail:

a) type (cash or in-kind); b) Source of match; c) Amount, and how it will be documented.

The Lansing Housing Commission will report eligible in-kind match by using the value of real property, equipment, goods, and services on a semi-annually basis.

C. Does/Will the agency follow the Orders of Priority as defined in CPD-16-11 (See Exhibit A of this application)? Yes: X No: ___

D. How many households will be housed during the funding year? 70

Part II: Narrative

Please be concise. Use bullets where possible.

1. Describe the **target population** for the Project. Specifically identify who the project will serve. i.e. individuals; families; chronic; Special populations. What is the **average acuity** level?

If the Project has admission preferences for different sub-populations, please explain.

The Lansing Housing Commission intends to provide rental assistance to 68 hard-to-serve homeless individuals with disabilities and 2 hard-to-serve chronically homeless (two-person) families with disability issues with a Housing First approach. Through community partnerships each participant is provided case management to address mental and physical health, substance abuse, financial and employment barriers. Case managers provide a wraparound approach to achieve and maintain stability. By utilizing referrals through the CEA, the Lansing Housing Commission is able to prioritize individuals for housing.

2. Provide examples of how the **Project outcomes** will contribute to improving the CoC's system-wide performance, as measured by HUD's system performance measures below:
 - Reducing the length of time people are homeless
 - Increasing discharges to permanent housing
 - Preventing returns to homelessness (reducing recidivism)
 - Increasing client income

The goal is to provide 12 months of housing and 12 months of case management services in order to eliminate the continuous cycle of homelessness and improve the stability of a vulnerable population. Mainstream resource participation is part of the strategic action plan to end homelessness.

- ~~4.3.~~ Using Exhibit B-Describe the Project's implementation of the **Housing First** approach. Include 1) eligibility criteria; 2) process for accepting new clients; 3) process and criteria for exiting clients as it pertains to substance use, income, criminal records (with exceptions for restrictions imposed by federal, state, or local law or ordinance), marital status, familial status, actual or perceived sexual orientation, gender identity. Include descriptions of program policies and procedures to address situations that may lead to termination. How will the project assist clients in finding decent housing?

The goal of the Lansing Housing Commission is to provide safe, affordable housing options. This grant would allow for the Lansing Housing Commission to continue providing these housing services to a vulnerable population.

Once housed, participants are able to receive wrap around service provided through the established community partnerships which leads to stable permanent housing. These services include: The development of a personalized develop plan with agreed upon goals and objectives, evaluation of personal needs, physical, mental and dental health assessments, securing an income source, along with short and long range goal planning.

- ~~5.4.~~ Explain how the **needs assessment** process ensures that participants are directed to appropriate services. How are participants connected to **mainstream resources**? Are there

MOUs or letters of commitment? (These must be dated between May 1, 2018 and September 18, 2018.) Include collaborations with other programs or agencies. For renewals, how successful have these collaborations been?
(See Mainstream Resources definition in glossary)

The Lansing Housing Commission currently has an MOU, in place, with Wellness INX which provides case management and supportive services. Wellness INX works with participants to create a personal action plan after meeting with the individual and assessing challenges on the mental health spectrum and review health challenges. Based on these assessments participants are referred to and assisted with following thru on selecting housing options, medical and dental care, educational development, legal assistance and job training. They also address individual needs such as problem solving, money management and life management skills. In developing a plan to address individual needs the goal is always to utilize mainstream (third party funded) resources to accomplish the plan objectives. The Wellness INX contract along with many other community based partnerships will help to provide stable housing which is necessary to end the cycle of homelessness.

~~6.5.~~ How will clients be assisted in maximizing their ability to live independently? What **criteria** are used to evaluate participants' readiness to "graduate" or **transition** from the project to other permanent housing?

Wellness INX will evaluate the participants personalized develop plan with agreed upon goals and objectives to determine if goals and outcomes have been met along with evaluating current rental history.

~~7.6.~~ CoC policies require that participants be **referred from the Coordinated Entry Agency** (CEA). What is your estimate of the % of referrals you accept from the CEA? Please explain how you track/verify this information.

All program referrals come from the CEA. LHC collaborates with the CEA as the initial point of entry for screening, SPDAT scoring and evaluation to determine eligibility for participation in the Permanent Supportive Housing Program.

~~8.7.~~ How will the project **engage those with the most severe needs or vulnerabilities, disabilities or limited English proficiency** per the GLHRN CoC/HUD prioritization policy? Describe any Outreach efforts. Reaching participants throughout the County that may not otherwise have known of the Project?

All referrals through the CEA are calculated using the SPDAT assessment tool. CEA refers households based on established program priorities.

~~9.8.~~ Are there any **outstanding Civil Rights matters** or financial obligations to the federal government? Yes No Please explain your experience in managing federal grants. (50 words or less)

~~10-9.~~ Who is the agency contact person knowledgeable about **Fair Housing** and HUD priorities? Name: **Martell Armstrong** Contact # **517-372-7996**

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ONLY Renewal Projects, complete questions 10-12

~~11-10.~~ Are the agency **reports turned in on time (%)**? Is the agency **HMIS data error free (%)**? Are the agency monthly Financial Status Reports correct (%)?

Monthly reporting is turned in by the 20th of each month. HMIS data is entered monthly with the assistance of the Human Relations and Community Service Department if needed.

~~12-11.~~ **Project cost-effectiveness** – what was the average cost per person or family served in your project? (Take the cost to run the project including match divided by the actual number of households served per project year).

The average cost per person or family served for the PSHH program is \$863.54 each month.

~~13-12.~~ Attach the agency's response letter to **any findings or concerns** identified by the City during the **last monitoring/site visit** of the agency. Please provide any CAP (Corrective Action Plan) requested by the City or CoC if applicable.

The Lansing Housing Commission has not received a finding letter for this program year.

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ONLY Reallocation, New Bonus and DV Bonus Projects, complete questions 13-17

~~14-13.~~ Attach (one page or less) the general Objectives/Mission of the Organization and the Organization's **experience in providing the services** for which funding is being requested, including populations served.

~~15-14.~~ Describe the plan to assist clients with **barriers to housing** (poor rental history, criminal history, bad credit, etc.) to rapidly secure and maintain permanent housing that is safe, affordable, accessible, and acceptable to their needs.

15. Describe how the **project design** will fit the needs of project participants: 1) to help maintain housing; 2) to meet other client needs that contribute to instability and homelessness; 3) to **establish performance measures** for housing and income that are objective, measurable, trackable, and meet or exceed any established HUD, HEARTH or CoC benchmarks.

16. Describe a plan for **rapid implementation of the project** documenting how and when the project will be ready to house the first project participant. Provide a detailed schedule of proposed activities for 30 days, 60 days, 120 days, and 180 days, if applicable, after grant award.

17. My agency is **willing to be trained** in processes and programs used by the CoC to manage and administer the HUD grant including but not limited to Homeless Management Information System (HMIS), the Coordinated Entry Agency (CEA) and the assessment tool (SPDAT). Agree: _____ Disagree: _____

DV-Bonus applicants only (18 – 20):

18. Do you have a **client-level database** that is capable of meeting HUD’s Annual Performance Reporting requirements? (see document on GLHRN website for clarification)

Yes _____ No _____

19. What are the **issues facing DV survivors in accessing local CoC** permanent housing assistance programs? Support your response with local data.

20. How do you **address/improve safety for the DV populations** you serve?

For further information, please see the HUD Notice of Funding Availability at:

<https://www.hudexchange.info/resource/5719/fy-2018-coc-program-nofa/>

Part III: Budget

Budget may also be submitted in an Excel Spreadsheet – contact HRCS for document.

	HUD CoC Expenses					
	PH: PSH	PH:RRH	TH	SSO	HMIS	
Rental Assistance	\$573,623					
Leasing						
Supportive Services*	\$106,417					
Operating Costs						
HMIS						
Total Admin	\$16,319					
Sub Total	\$696,359					
Cash Match (all line items except Leasing)						
In-Kind Match (all line items except for Leasing)	\$174,090					
Grand Total	\$870,449					
Shaded areas not eligible for funding in designated categories. Match should total 25%						

	*Supportive Service breakdown
Salaries	
Fringe Benefits	
Contractual services	\$106,417
Travel	
Supplies/materials	
Utilities	
Repairs/Maintenance	
Financial assistance to clients	

Program Income*	
Source	Amount
Total	

Total	
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*Program Income is funds generated by project activities such as participant contributions toward their rent.

HUD Priorities

Strategic Resource Allocation – maximize use of mainstream resources and develop partnerships.
Ending homelessness for all persons.
Creating a systemic response to homelessness.
Using a Housing First approach.

GLHRN Priorities

Prioritize Permanent Housing including PSH and Rapid Rehousing
Prevention of Homeless through intervention
Supportive Services with targeted case management and wrap around services to lead to self-stability
Shelter services
Essential Services for vulnerable sub populations
Prioritize the chronically homeless

Renewal Project Name	Grant Number	Project Type	# of Units	
			(# of beds for TH)	Funding
Shelter Plus Care	MI0195L5F081710	PH	36	\$302,772
Permanent Supportive Housing 2	MI0196L5F081710	PH	70	\$696,359
Sober Center TH Program	MI0198L5F081710	TH	10	\$144,944
Permanent Housing for Families	MI0199L5F081710	PH	4	\$70,383
Permanent Supportive Housing Bonus Program	MI0376L5F081706	PH	17	\$171,855
Ingham County - PSH 1	MI0409L5F081704	PH	12	\$136,734
Ending Family Homelessness through Rapid Rehousing	MI0417L5F081704	PH	18	\$251,813
Hope Housing	MI0483L5F081702	PH	10	\$139,708
Ingham County - PSH 2	MI0506L5F081702	PH	12	\$137,929
Fresh Start RRH	MI0581L5F081700	PH	5	\$60,036
Rapid Rehousing for Youth	MI0582L5F081700	Joint TH & PH-RRH	9	\$169,057